# AIL American Income Life Insurance Company

Totals

# **Agent New Business Transmittal Report**

Insurance Company		SGA Name		Philip Prata						
	_	Transmitt Date	tal			State				
		_			l			I		
Ri	der Add-On/Conversion Apps?									
			]							
	(Print - Agent's Name)			Agent L. N	ame (5 ltrs)		,	Agent #		
i							_			
	Name of Applicant Last, First, Middle Initial	Mode Sold	Plan Form	Life Annual Premium	A&H Annual Premium	C. W. A.	Policy Fee	Trial = T Control = C AltDcl = D AltXpl = X		
1							1			
2										
3										
4		<u> </u>								
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Appli	cation to AMERI	CAN INC O. Box 260		IFE IN		E COMPA	NY	Affiliation
	*Complete sh					Assoc [	□ V-PRIV [	☐ SR ☐ Lics Prof
ID No.	for spouse cov	verage.		GL [	□ POS [	Ref [	☐ F-CHSF [	□ DC □
1. Names of Proposed Insureds	l D.O.B.	Age	Birthpl	ace	Ht	Wt Sex	NTU 2. SS	S#
A Adult								
B *Spou							3 Driver's	s License# & State ★
C1 Child	<del>     </del>						_ O. Dilvoi .	o Election a Glate A
C3 Child	+ +						*	
4. Person to be Owner of Policy  ☐ Other, name and relationship	☐ Proposed Insured A		5. Occ	cupation	on/Duties		6. Employ	ver's Name
		_	*				*	
7. Address of Owner of Policy							8. Phone#	
9. E-mail Address		@						
10. Complete B, C1, C2 & C3 ONI Primary Beneficiary					<b>ies.</b> ingent Be	neficiary	Relation	ship to Insured
					J	i io iio iai y	riolation	iomp to modrod
Α								
В							<u> </u>	
C1								
C2								
C3								
C3	intended to	12. Aı	mount o	of	Тур		Company	Benefit
replace or change any insurance	e or annuities	in	surance					
in this or any other company?			ach pro sured	posed	*			
<ul><li>13. Is proposed Insured a U.S. citized</li><li>14. Do you wish the Automatic Prem</li></ul>		10		nolicy	/nolicies?	□ Vas □	1 No	
Life Insurance - 0								ies.
Proposed Insured A B C		В			C1		Benefits Fa	ce Amount Premium
Base   WL   PR   EX   S	L □ WL □ PR _ □ LPU65							\$
Face Amount Premium			nium				□ B2000	\$ \$
\$\$		\$			Amount I	remium		
Riders and Benefits ☐TIR		□TIR		\$	\$_ C2	<u> </u>	☐ TIR Pren	ce Amount Premium
□10 R&C \$\$ □ADB \$\$		_ \$	_• <u>-</u>	□ WI		☐ LPU65	Benefits Fa □ ADB \$	<u>ce Amount Premium</u>
□ADB \$ □B2000 \$	 □MЬ	\$ \$	-:	□			□ B2000	\$
□WP (base & riders) \$	Other Ride	ers or Be	nefits	Face	Amount I	⊃remium	□GIO \$_	
□CIR \$ □Spouse \$\$				\$	\$_	·		·
□Child \$\$	=	Ψ			<u>C3</u>		Benefits Fa	ce Amount Premium
□ \$ \$	\$	 \$		⊔ Wi	_ U PR	☐ LPU65	□ ADB \$	 \$
\$		_		□	Amount I	Oromium	□ B2000 □ GIO \$	
Life Ins. Premium A \$	\$ Premium B	\$ ; \$			\$_			
Accident Ins. Policy	Cancer Ins.		_·					Proposed Insureds
A B C A	в С	Α		С	, i	A B	С	←Circle all that apply
□ Individual □ Comity	□ CNM		C20		☐ H34 \$_	Beal Recup.	enefit Didor	Mode Premium
☐ Optional Recup. Rider ☐ Ind	. □ Fam.	$\square$ Ind.	☐ Far	m.	Adult	sai necup. \$	niuer	□A □MBD □SS □
☐ Single ☐ Double \$	Bene	efit \$			Spouse	\$		Total Paid with
Premium \$\$	Prem	ium \$			Child X	\$	_•	application
Policy Fee \$ \$	Policy	Fee \$			Policy Fe		_•	
A71 Prem. \$ \$	CNM/C20	Prem. \$		·	H34 Pren	n. \$	_•	\$
	I have received ☐ A71 ☐ CN		e of cov	/erage □ H		OI		ACE ORAL PECIMEN
	Does proposed	Insured h	nave a	Medic	aid Eligibi	lity Card		CKER HERE
	or otherwise eli XIX)? □ Yes	gible for No		s und	ler Medica	aid (Title		ACE ORAL
Spouse \$ 17.	Age 65 and Old	er Only	- I have	rece	ived the I	mportant		PECIMEN
Policy Fee \$	Notice to Pers					nsurance		CKER HERE
CI Prem. \$	Duplicates Some	e Medica	re Bene	efits.	☐ Yes	□ No	3110	JREN HENE
American Income Life Insurance Cominstitution named below is authorized any time by written notification to to opportunity to act on such notification	١.	ed to init ne to suc ovided c	iate del ch acco only tha	bit ent ount. It the	ries to the This autho Company	e account in ority can be and the		
Depository Name						-		State
Transit/ABA No								
X Signature of Payor		Date			Re	equested d	lraw date, if	any:
JUDIATURE OF EAVOR	<b>EASE ATTAG</b>		~ I				-	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \

	ANSWER A	PLACE AN ' ALL QUESTIONS IF APPL						RECT ANSWER MNITY OR CRITIC	AL ILLNESS POLIC	Y
	, (3.1.2.1.7	ANSWER ONLY S			· •					
		ANSWER ONLY SE	ECTIC	)N "B"	' IF APPL	ΛIV	IG ONLY F	OR <b>CANCER</b> POL	JCY	
SECTION A  18. Has any proposed Insured ever been treated or advised to be treated for alcoholism or alcohol abuse or been advised by a physician to reduce alcohol consumption?					IF APPLY   28	28. Has any proposed Insured ever been rejected for life or medical-hospital insurance, rated, or failed to receive a policy as applied for? Yes				
26. To the best of your knowledge and belief, do you have any physical impairment or departure			33		or use toba	acco in any other f	orm? [	∃Yes ⊟No		
	from good health	? (give details)		□Yes	□ No 34	4.	If a former Insured qu		when did proposed	
97	Hae any proposo	SECTION B ed Insured ever been advi	end to	tako			Name/Date			
21.	tests and not do	one so or not received t	the re	sults,			Name/Date			
		as having, or received tre unexplained masses?			□ No 35	5.	Has any p	oroposed Insured   ear?	used marijuana in 「	∃Yes ⊟No
lf a		wered "yes", give explana								_ 103 _ 110
		Explanation or Medicat							Address	
	•				□Yes □ No	1		•		
					☐Yes ☐No	$\dagger$				
						╁				
					□Yes □ No	)		<b>D</b>	<u> </u>	
Na	ıme, Address, and	d Phone Number of Perso	nal Pi	hysicia <i>(</i>	n \	_		Date Last Seen	Medical Records I	D#
т.				(	)	_		*	*	
	Anv person who	knowingly and with inten	nt to ir	niure.	defraud oi	r	deceive an	v insurer, submits	an application or f	iles a claim
I insu ansv insu polic Con eval my	agree that no in rability remains u wers set forth about ance issued. Notes, Final applicate sumer Reports nuate my application dentity. America	incomplete, or misleading is urance shall be in effe inchanged and then only ove are full, complete and agent may bind, alter, chion acceptance is made notification and MIB Notice on for insurance. American Income Life may also ralid for 2 years. I have the	ct untif I an true to hange by the and an Incomment of the and an Incomment of the and an Incomment of the and Incomment of the Incomment o	til: (a) n actua to the to or wai e Unde d autho come L ort info	a policy ally in the pest of my ve any un erwriting Dorize obtained if the may all rmation to	ha st de de ini so	as been iss ate of heal nowledge a erwriting rec partment of ng medica request of MIB or to	sued; and (b) the th represented in and belief. The ansquirements or other the Company. It or other informational intermediate insurers whi	first premium is pathis application. I stay application. I stay are to be the provisions of the attay are received the stay, including MIB, information to establich I have or may	tate that the basis of any pplication o Investigative in order to ish or verify
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_	roposed Insured	D	vate				at .	City	State	
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Proposed Insured  Signature of Owner (if other than proposed Insured)	signature of Spouse (if a prop	City osed Insured) Signature o	State of Agent
	signature of Spouse (if a prop	osed Insured) Signature of	of Agent
			J ·
	AGENT'S STATEMEN	Т	
certify that I have asked all questions and truly y knowledge and belief, the insurance applied			
gent L. Name (5 Itrs) Agen	t#	Sign	ature of Agent
	REMARKS OR INSTRUC	TIONS	
		Best tin	ne to call

Mail Policy To:  $\ \square$  Agency  $\ \square$  Policyholder

NC P2549S

# AMERICAN INCOME LIFE INSURANCE COMPANY P.O. Box 2608 • Waco, TX 76797

# IMPORTANT NOTICE REPLACEMENT OF LIFE INSURANCE OR ANNUITIES

This document must be	signed by the applicant and the	agent and a copy left with the applicant.	
I ☐ do ☐ do not have existing individual life have.) If you do not, sign below and you are done			ude group coverage you may
You are contemplating the purchase of a life insexisting policy or contract. If so, a replacement is	surance policy. In some of occurring. Financed pure	cases this purchase may involve chases are also considered replacer	discontinuing or changing arments.
A replacement occurs when a new policy or copayments on the existing policy or contract, or an otherwise terminated or used in a financed purcha	n existing policy or contract	n connection with the sale, you out is surrendered, forfeited, assigned	discontinue making premium d to the replacing insurer, or
A financed purchase occurs when the purchase of of or by borrowing some or all of the policy vapremium or payment due on the new policy. A financed purchase of or by borrowing some or all of the purchase of or by borrowing some or all of the purchase of or by borrowing some or all of the purchase of or by borrowing some or all of the purchase of or by borrowing some or all of the purchase of or by borrowing some or all of the purchase of or by borrowing some or all of the policy varieties.	alues, including accumula	ted dividends, of an existing pol-	y the withdrawal or surrendericy to pay all or part of any
You should carefully consider whether a replacer costs deducted from your policy or contract. You needs at less cost. A financed purchase will reducinsured.	a may be able to make cha	nges to your existing policy or co	ntract to meet your insurance
We want you to understand the effects of replace questions and consider the questions on the back of 1. Are you considering discontinuing making por otherwise terminating your existing police.	of this form.	dering, forfeiting, assigning to the	insurer,
2. Are you considering using funds from your e or contract?	xisting policies or contracts	s to pay premiums due on the new	policy ☐ Yes ☐ No
If you answered "yes" to either of the above que name of the insurer, the insured or annuitant, and replaced or used as a source of financing:	estions, list each existing place of the policy or contract number 1	policy or contract you are contempolicy or contempolicy o	plating replacing (include the
INSURER	CONTRACT OR	INSURED OR	REPLACED (R) OR
NAME	POLICY#	ANNUITANT	FINANCING (F)
1			
2			
3			
Make sure you know the facts. Contact your exist one, an in force illustration, policy summary or availal sales material used by the agent in the sales produced by the agent in the sales prod	ailable disclosure documen	ts must be sent to you by the existing	ng insurer. Ask for and retain
The existing policy or contract is being replaced by	pecause		
If you are replacing a policy or contract, you have an unconditional full refund of all premiums paid	the right to return the polic on it.	y you are applying for within 30 da	ays of its delivery and receive
I certify that the responses herein are, to the best of $\mathbf{X}$	•		
Applicant's Signature and Printed Name			Date
I certify that the responses herein are, to the best of I have used only company-approved sales material <b>X</b>	l during this sale. Any sale	es material used has been left with	the applicant.
Agent's Signature and Printed Name			Date
I do not want this notice read aloud to me	(Applican	ats must initial only if they do not	want the notice read aloud.)



A replacement may not be in your best interest, or your decision could be a good one. You should make a careful comparison of the costs and benefits of your existing policy or contract and the proposed policy or contract. One way to do this is to ask the company or agent that sold you your existing policy or contract to provide you with information concerning your existing policy or contract. This may include an illustration of how your existing policy or contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or contracts. You should discuss the following with your agent to determine whether replacement or financing your purchase makes sense:

PREMIUMS: Are they affordable?

Could they change?

You're older - are premiums higher for the proposed new policy?

How long will you have to pay premiums on the new policy? On the old policy?

POLICY VALUES: New policies usually take longer to build cash values and to pay dividends. Acquisition cost for the old

policy may have been paid, you will incur costs for the new one.

What surrender charges do the policies have?

What expense and sales charges will you pay on the new policy?

Does the new policy provide more insurance coverage?

INSURABILITY: If your health has changed since you bought your old policy, the new one could cost you more, or you

could be turned down.

You may need a medical exam for a new policy.

Claims on most new policies for up to the first two years can be denied based on inaccurate

statements.

Suicide limitations may begin anew on the new coverage.

## IF YOU ARE KEEPING THE OLD POLICY AS WELL AS THE NEW POLICY:

How are premiums for both policies being paid?

How will the premiums on your existing policy be affected?

Will a loan be deducted from death benefits?

What values from the old policy are being used to pay premiums?

## IF YOU ARE SURRENDERING AN ANNUITY OR INTEREST SENSITIVE LIFE PRODUCT:

Will you pay surrender charges on your old contract?

What are the interest rate guarantees for the new contract?

Have you compared the contract charges or other policy expenses?

#### OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS:

What are the tax consequences of buying the new policy?

Is this a tax free exchange? (See your tax advisor.)

Is there a benefit from favorable "grandfathered" treatment of the old policy under the federal taxcode?

Will the existing insurer be willing to modify the old policy?

How does the quality and financial stability of the new company compare with your existing company?

# American Income Life Insurance Company P.O. Box 2608 Waco, TX 76797

# Authorization for Release of Health-Related Information

## This authorization complies with the HIPAA Privacy Rule

(Frint name of proposed insured/patie	ent and pirth date)										
Name	DOB	Name	DOB								
Name	DOB	Name	DOB								
Name	DOB	Name	DOB								
facility, other insurance company, consi- provided payment, treatment or service protected health information concerning representatives. This includes information transmitted diseases. This also include	I authorize any health plan, physician, health care professional, hospital, clinic, laboratory, pharmacy, pharmacy benefit manager, medical facility, other insurance company, consumer reporting agency, Medical Information Bureau (MIB) or other health care provider that has provided payment, treatment or services to me or on my behalf ("My Providers") to disclose my entire medical record and any other protected health information concerning me to the American Income Life Insurance Company (AIL) and its agents, employees, and representatives. This includes information on the diagnosis or treatment of Human Immunodeficiency Virus (HIV) infection and sexually transmitted diseases. This also includes information on the diagnosis and treatment of mental illness and the use of alcohol, drugs, and tobacco; but excludes psychotherapy notes.										
	in, health care professional,	re made to restrict my protected health inf hospital, clinic, medical facility, or other									
This protected health information is to be disclosed under this Authorization so that AIL may: 1) underwrite my application for coverage, make eligibility, risk rating, policy issuance and enrollment determinations; 2) obtain reinsurance; 3) administer claims and determine or fulfill responsibility for coverage and provision of benefits; 4) administer coverage; and 5) conduct other legally permissible activities that relate to any coverage I have or have applied for with AIL.											
This authorization shall remain in force for 24 months following the date of my signature below, and a copy of this authorization is as valid as the original. I understand that I have the right to revoke this authorization in writing, at any time, by sending a written request for revocation to AIL, Attention: Underwriting Department, at the above address. I understand that a revocation is not effective to the extent that any of My Providers has relied on this Authorization or to the extent that AIL has a legal right to contest a claim under an insurance policy or to contest the policy itself. I understand that any information that is disclosed pursuant to this authorization may be re-disclosed and no longer covered by federal rules governing privacy and confidentiality of health information.											
I understand that My Providers may not refuse to provide treatment or payment for health care services if I refuse to sign this authorization. I further understand that if I refuse to sign this authorization to release my complete medical record, AIL may not be able to process my application, or if coverage has been issued may not be able to make any benefit payments. I have received a copy of this authorization.											
Signature of Proposed Insured/Patient or	r Personal Representative	Date									
Signature of Proposed Insured/Patient or	r Personal Representative	Date									

Personal Representative's Authority or Relationship to Patient, (if patient is under 18 years old)

(Submit original with application - white paper)

8

(Proposed Insured's copy - canary paper)

#### INVESTIGATIVE CONSUMER REPORTS NOTIFICATION

As part of our routine underwriting procedure, an investigative consumer report may be obtained which will provide applicable information concerning character, general reputation, personal characteristics, and mode of living. This information will be obtained through personal interviews with your friends, neighbors, and associates. You may request to be interviewed in connection with the preparation of the report and upon request may receive a copy of the report.

## MIB NOTICE

Information regarding your insurability will be treated as confidential. American Income Life Insurance Company or its reinsurers may, however, make a brief report thereon to the MIB, Inc., formerly known as Medical Information Bureau, a not-for-profit membership organization of life insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information about you in its file.

Upon receipt of a request from you, MIB will arrange disclosure of any information in your file. Please contact MIB at 866-692-6901 (TTY 866-346-3642). If you question the accuracy of the information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, Massachusetts 02184-8734.

American Income Life Insurance Company may also release information from its file to its reinsurers or to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at <a href="https://www.mib.com">www.mib.com</a>.

## NOTICE OF INFORMATION PRACTICES

Personal information may be collected from other parties. Such information, and other personal or privileged information later collected, may be disclosed to third parties without authorization. You have the right of access and correction with respect to all personal information collected, and a full notice of your rights will be furnished upon request.